# Your Partner for Investments in European Retail Parks

We are a Czech real estate investor focusing on European daily needsbased retail parks (also known as strip malls). We seek investment opportunities in politically and economically stable areas in Central and Western Europe. Our goal is to create long-term value for our investors, partners and communities. We invest in long-term-leased properties occupied by tenants with strong credit profiles.

Grocery and necessity-anchored properties provide sustainable income and resiliency despite unfavourable economic conditions.

Thanks to the two-level structure (master-feeder fund), Southeast Asian investors can also benefit from a proven European investment concept aligned with their local investment environment.



## Master Fund Growth in Relation to REIT Indexes Performance

The chart shows a comparison of Master Fund class A and three broad real estate indexes comprising of global publicly traded companies in terms of total return in local currency.

- Master Fund class A S&P Global REIT (USD) TR
- FTSE NAREIT US Real Estate (USD) TR 1.75 10.44% p.a. The average ROI of ZDR's Master Fund 1.5 highlights the benefits of long-term investments and the power of compound interest.

FEEDER FUND

ZDR Investments SG VCC is a feeder fund domiciled in Singapore. It is authorized by the Monetary Authority of Singapore (MAS). The fund was established in September 2023 and concurrently launched its first share subscription. It concentrates its assets exclusively on the European food-retail focused real estate investment master fund. The fund targets an annual return of 7% to 9%. The ZDR Investments

SG VCC fund has a clear ownership structure and is managed by the experienced management team at Euro Asia Asset Management. Other reputable companies collaborate and oversee the fund structure. The fund administrator is the renowned global company JTC and the depositary is OCBC Bank Singapore, the longest-established Singaporean bank.

MASTER FUND



ZDR Investments SICAV is licensed by the Czech National Bank as an Alternative Investment Fund. The term 'SICAV' originated in Luxembourg and refers to strictly regulated open-ended collective investment schemes that operate similarly to mutual funds. SICAVs are increasingly being cross-border marketed in the EU under the UCITS directive.

Since its establishment in 2017, the ZDR Investments SICAV has become one of the largest Czech funds focused on grocery retail parks. It has a highly diversified freehold real estate portfolio in both growth and developed markets in six European countries. The anchor tenants are multinational grocery chains, discounters and other essential retailers.

#### Master Fund Overview

NUMBER OF PROPERTIES	asset value EUR 435 m	NET PROPERTY INCOME EUR 29.2 m	loan-to-value	PORTFOLIO YIELD	INVESTORS
LEASE CONTRACTS	leasable area 239,733 sqm	occupancy rate	RENT REVERSION 6.2% YOY	wale 6.3 years	RETENTION RATE

#### SCENARIO 1

An investor subscribing to growth shares can benefit from gain capitalization and the positive effect of compound interest. The return is realized by the redeeming of the investment shares.



#### What is a Retail Park?

In the Czech Republic alone, 62,000 sqm of retail parks were built last year, representing a 41% increase YoY. What makes them so popular not retail parks offer a quick and convenient shopping experience.

Unlike malls, which can be complex and challenging to navigate, retail parks or strip malls are usually single-story, with individual shops positioned side by side, and often include free parking. Retail parks also present advantages for retailers, including enhanced

Amundi FTSE NAREIT Europe Real Estate (EUR) TR



SCENARIO 2

Although the investment shares are accumulating (without any distribution), after the 3-year lock-up period an investor can start redeeming a certain amount of shares as a substitute for dividend payments.

• Groceries

Apparel

Hobby

Services

Household products

Drugstores & Pharmacies

Sport

Other

Electrical appliances

# **Our Newest Acquisition**



It's symbolic that as we celebrate our company's 6th anniversary, we are entering our 6th market: Slovenia. With its two million inhabitants, Slovenia is one of the smaller EU countries, yet it boasts the highest GDP per capita among the so-called accession states. Retail parks, featuring a significant proportion of groceries, are a popular shopping

WALE 6.1 years

LEASABLE AREA 15,377 sqm

format in the country and have shown remarkable resilience to the recent economic challenges. As part of our Master Fund portfolio, we are excited to include three new parks located in Prevalje, Ravne, and Slovenj Gradec, situated in the northern part of Slovenia near the border with Austria.

#### SIGNIFICANT TENANTS

INTERSPAR, NKD, dm drogerie, MANA, JYSK, TEDi, KiK, DEICHMANN, Hervis, Müller, Big Bang

# **Portfolio Sample**



#### CROATIA, RIJEKA

#### Galerija Bakar Rijeka

WALE: 9.3 years Leasable area: 30,530 sqm



#### CROATIA, PULA

Pula Retail Park

WALE: 4.3 years Leasable area: 37,479 sqm



AUSTRIA, VOITSBERG

VORUM Voitsberg I-III

WALE: 5.7 years Leasable area: 13.076 sqm





#### GERMANY, SCHWÖRSTADT

#### Schwörstadt Retail Park

WALE: 4.3 years Leasable area: 3,649 sqm



#### CZECH REPUBLIC, HRADEC KRÁLOVÉ

Hradec Králové Retail Park WALE: 7.2 years Leasable area: 12,910 sqm



SLOVAKIA, KOMÁRNO

Komárno Retail Park WALE: 5.1 years

Leasable area: 4,525 sqm



#### Investing in a Better Future

ESG: Three letters symbolizing the three pillars at the heart of ZDR Investments' sustainability strategy. The Environmental, Social, and Governance impacts of our business decisions are carefully considered. We aim to operate sustainable buildings that generate

people. By optimizing energy and water consumption, we reduce for both investors and tenants.

# 36,000 sqm

33%

1,000 tons

40+

240

# 100%



NAME LEGAL FORM TYPE OF SECURITY SHARE CLASS CURRENCY VALUATION FREQUENCY MINIMUM SUBSCRIPTION TARGETED NET RETURN FUND MANAGER FUND ADMINISTRATOR CUSTODIAN AUDITOR LEGAL ADVISOR TAX ADVISOR LOCK-UP PERIOD

#### MANAGEMENT FEE

#### PILLAR 1 Sustainable buildings

A green or sustainable building is a building that, because of its construction and features, can maintain or improve the quality of life in the environment in which it is located. To do this, it is essential to achieve a high level of efficiency: reducing the consumption of energy, water and other resources to minimise the pollution.

One of the most visible indicators of our commitment to sustainability is the installation of photovoltaic panels. The expansive roof areas

of our retail parks are ideally suited for this purpose. We have successfully completed the solar transition in our German and Austrian portfolios. In the Czech Republic, where we own the most properties, we have finished the preparatory stage and have commenced the installation of photovoltaic power plants this year. We are planning to cover 36,000 sqm of roofs in the Czech Republic with a total capacity of 2.4 MWp in 2024 alone.

### PILLAR 2 We care about people

We invest in real estate, but also in relationships with our tenants and the surrounding communities of our retail parks. We are progressively adopting green lease amendments to ensure a mutual exchange of data, effectively optimizing energy use.

Our agreements also encompass green energy consumption and the adoption of eco-friendly cleaning products, among other initiatives. Responding to community calls, we're installing electric vehicle charging stations, further promoting electromobility in the region.



#### PILLAR 3 Portfolio with a lasting value

We want to manage a portfolio featuring sustainable value, thereby meeting climate and social objectives. By integrating Deepki's advanced data collection and analysis, we've established a solid foundation for achieving our net-zero objectives.

This approach ensures our reports are not only transparent and auditable but also gain international recognition. Leveraging this tool has enabled us to seamlessly aggregate data from more than 60 properties, culminating in a comprehensive and concise ESG report.



ZDR Investments SG VCC is member of Asia Pacific Real Assets Association (APREA)

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ZDR Investments SG VCC, ZDR SG Sub-Fund

Variable capital company

Participating shares

EUR

Value of the shares is determined monthly

EUR 100.000

7%–9% per annum

Euro Asia Asset Management Pte. Ltd.

JTC Fund and Corporate Services (Singapore) Pte. Ltd.

Oversea-Chinese Banking Corporation Ltd.

Everest Assurance PAC

Bayfront Law LLC

Aurtus Consulting LLP

No redemption of Participating Shares may be made during the three years commencing from the date of issue of the relevant Participating Share

0.75% per annum



zdrinvestments.sa

# **Appreciate Your Capital in European Real Estate**



FUND

# **ZDR Investments SG VCC**